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Allen & Hoshall buys Jackson, Tenn.-based Scallion Engineering

10th Mid-South office

Memphis Business Journal - by [Michael Sheffield](#)

Allen & Hoshall is expanding with its acquisition of Jackson, Tenn.-based Scallion Engineering, a four-person office specializing in structural engineering.

The move brings Allen & Hoshall's footprint to 10 offices in Tennessee and Mississippi. Financial details of the deal weren't disclosed.

Danny McKee, COO of Allen & Hoshall, says the acquisition gives the company a ready-made presence in Jackson and a foothold in the structural engineering specialty.

"We do business in Milan and there is a lot of development in Hardin County," McKee says. "Highway 45 also passes through Jackson and our intent is to grow that office and our services in that area."

Scallion Engineering, which will now be a division of Allen & Hoshall, was founded in 2003 by Jeremy Scallion. Scallion is a certified structural engineer in Las Vegas and California following a stint working in those areas. Scallion had teamed with Allen & Hoshall on numerous projects, including the headquarters for AOC LLC in Piperton, and McKee approached Scallion about merging with Allen & Hoshall.

"One of the big factors was being able to attract larger scale projects and the different kinds of work I could attract being with a larger firm," Scallion says. "Small startups have a hard time being competitive on certain levels."

McKee says the company's growth strategy has been to build smaller offices in different markets and grow from inside the market. In addition to Memphis and Jackson, the company has offices in Knoxville, Chattanooga, Bristol, Hernando and Tunica.

Scallion also brings his own clients to Allen & Hoshall, having done work for **Collierville First Baptist Church** and **United Methodist Church** in Collierville. He says the merger won't change much for him, other than the name on the door and the letterhead.

"This allows me to offer a full range of services across the board," he says. "They don't look over my shoulder and if I need something, they've been available. I've been allowed to maintain my independence."

Allen & Hoshall

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